

EAST LYME AQUATIC AND FITNESS CENTER COMMITTEE

Mission: Establish and maintain for the ELBOE the optimal, non-school use of the ELHS Swimming Pool that benefits the East Lyme community and school system.

September 22, 2014
East Lyme High School
5:30 p.m.

FILED IN EAST LYME
CONNECTICUT
Sept 30, 2014 AT 3:10 AM/PM
Carina Palmieri
EAST LYME TOWN CLERK

Members Present: Nancy Burkhardt, Tim Hagan, Jay Lillquist,
Jan Logozzo, Jane Powers

Members Absent: Robert Albright, Barbara Smith

Welcome: Steve Hargis called the meeting to order at 5:30 p.m.

Public Comments: None

Paul Davis:

Paul Davis (see attached biography) spoke to the Committee regarding consideration of various fund-raising methods for pool improvements/renovations. His suggestions included: (1) corporate sponsorship with one large corporate contribution (2) State of CT funds, which are limited, but may be tapped into with health and safety issues of students. Also programs for the elderly and rehabilitation may be a qualification for state funding (3) the community itself by explaining the reasoning behind the need. Paul Davis concluded his discussion by inviting committee members to contact him with any further questions and/or concerns.

Approval of Minutes:

Motion made by Nancy Burkhardt to approve the minutes of the May 19, 2014 meeting with a second by Jan Logozzo; motion passed unanimously.

Pool Update:

Jack presented the attached financial report with explanation. It is noted that rentals, memberships and day passes are down as are swim lessons due in part to Waterford establishing their own program. Summer sports camp went well. There is an insurance issue regarding the programs of scuba and spring board diving. Jack and Jan Logozzo will look further into this issue.

A question was raised regarding the difference in cost of a summer out-of-town membership versus the daily rate, noting it costs three times more to have a summer pass. Jack will ask Steve Baker to look into the issue.

Jack spoke about the rust of the pool roof, which will become a structural and health issue. The rust is due to humidity and the air exchange system. He noted the moss system is working well.

Regarding the issues of rust, safety, and health, Steve Hargis will be meeting with the Board of Education, Superintendent of School, Business Manager, and the East Lyme Board of Finance to discuss: (1) can we fit into town bonding (2) what grants are available (3) could we start with \$1.3 million and have a capital plan to complete the work needed so it will not be a "band aid" repair. Steve will also talk to Jen about ways to actually do a capital campaign.

Memberships:

The memberships of Robert Albright, Jay Lillquist, and Loretta McIlhenny expired in July, 2014. Jay Lillquist elected to remain

until July, 2015. Loretta McIlhenny sent in a letter of resignation. Robert Albright was absent and Jan Dargel, secretary, was asked to contact him regarding his membership status. A notice announcing a vacancy on the Pool Committee will be sent to the *East Lyme Tymes* seeking applicants.

Next Meeting Date:

Monday, November 17, 2014 at 5:30 p.m.

Motion to Adjourn:

Jan Logozzo moved to adjourn the meeting at 6:30 p.m.; seconded by Jay Lillquist. Motion passed unanimously.

8:52 AM
09/22/14
Cash Basis

EAST LYME AQUATIC MANAGEMENT
Profit & Loss Prev Year Comparison
July 1 through September 23, 2014

	Jul 1 - Sep 23, 14	Jul 1 - Sep 23, 13	\$ Change	% Change
Ordinary Income/Expense				
Income				
Interest	15.52	81.62	-66.10	-81.0%
Memberships				
Day Passes	4,392.00	5,832.00	-1,440.00	-24.7%
Memberships - Other	19,087.00	22,919.00	-3,832.00	-16.7%
Total Memberships	23,479.00	28,751.00	-5,272.00	-18.3%
Programs				
Zumba Step	435.00	0.00	435.00	100.0%
PIYO	64.00	0.00	64.00	100.0%
Zumba Class	82.00	344.00	-262.00	-76.2%
Aqua-Aerobics	1,404.00	1,459.00	-55.00	-3.8%
Masters	2,410.00	1,692.00	718.00	42.4%
Senior Aerobics	2,044.00	2,918.00	-874.00	-30.0%
Swim Lessons	24,458.99	26,467.00	-2,008.01	-7.6%
Private Lessons				
Aquaphobia	0.00	653.00	-653.00	-100.0%
Private Lessons - Oth...	7,698.00	6,659.00	1,039.00	15.6%
Total Private Lessons	7,698.00	7,312.00	386.00	5.3%
Diving	0.00	796.00	-796.00	-100.0%
Summer Lessons	16,002.00	18,962.00	-2,960.00	-15.6%
Summer School All Star	12,666.20	9,679.55	2,986.65	30.9%
Nutmeg Swim Team	72,632.85	57,225.04	15,407.81	26.9%
Total Programs	139,897.04	126,854.59	13,042.45	10.3%
Pool Rental	1,520.00	3,170.00	-1,650.00	-52.1%
Misc Income				
Beverages Income	83.00	176.00	-93.00	-52.8%
Misc Income - Other	0.00	109.23	-109.23	-100.0%
Total Misc Income	83.00	285.23	-202.23	-70.9%
Total Income	164,994.56	159,142.44	5,852.12	3.7%
Gross Profit	164,994.56	159,142.44	5,852.12	3.7%
Expense				
Pool Rental Expenses	172.48	0.00	172.48	100.0%
Program Expense				
Nutmeg Expense	25,168.49	8,721.58	16,446.91	188.6%
Refunds	385.00	84.00	301.00	358.3%
Total Program Expense	25,553.49	8,805.58	16,747.91	190.2%
Beverages	119.47	0.00	119.47	100.0%
Lesson Expense	0.00	425.00	-425.00	-100.0%
Chemicals	1,528.44	3,633.30	-2,104.86	-57.9%
All Star Expenses	1,832.19	269.95	1,562.24	578.7%
Bookkeeping	721.04	4,750.72	-4,029.68	-84.8%
Corp Taxes	100.48	213.98	-113.50	-53.0%
Instructors	1,923.05	2,330.50	-407.45	-17.5%
Office Expense	665.35	1,390.20	-724.85	-52.1%
Payroll Tax Expenses	9,204.20	8,095.62	1,108.58	13.7%
Pool Expenses	1,519.31	316.13	1,203.18	380.6%
Repairs & Maintenance	6,739.53	4,039.53	2,700.00	66.8%
Swim Suits	0.00	200.00	-200.00	-100.0%
Telephone	352.04	261.57	90.47	34.6%
Training	19.00	0.00	19.00	100.0%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Wages	100,450.38	87,975.62	12,474.76	14.2%
Total Expense	150,900.45	122,707.70	28,192.75	23.0%
Net Ordinary Income	14,094.11	36,434.74	-22,340.63	-61.3%
Net Income	14,094.11	36,434.74	-22,340.63	-61.3%