

June 16 2016 AT 2:15 AM/PM
C. W. F. Clark
EAST LYME TOWN CLERK

EAST LYME BOARD OF SELECTMEN
MEETING OF JUNE 14, 2016
MINUTES

PRESENT: Mark Nickerson, Kevin Seery, Holly Cheeseman, Marc Salerno, Rose Ann Hardy,
Dan Cunningham.

Mr. Nickerson called the meeting to order at 7:40 p.m., and noted that the Pledge had been recited during the previous Special Town Meeting.

1b. Additional Agenda & Consent Calendar Items

MOTION (1)

Mr. Seery moved to add the Item 2g. Re-Appointment of Chief Building Official to the June 14, 2016 agenda.

Seconded by Ms. Cheeseman. Motion passed 6-0.

MOTION (2)

Mr. Seery moved to add Item 2h. Discussion / Action Unaffiliated Compensation Package to the June 14, 2016 agenda.

Seconded by Ms. Cheeseman. Motion passed 6-0.

1c. Delegations

Ron Rando of 194 Boston Post Road thanked Ms. Hardy for her statement at a previous meeting, "If we are going to build it, build it right." He asked about the recent sale of a town boat and asked if it went out to bid. He said he went on the Boardwalk and questioned why the town would utilize pvc piping for a railing. He said that Costco had been trying to come to town for 8 years and the problem was with the personnel downstairs. He complained that staff down there does not know how to talk nicely to people. He said at a previous meeting, a gentleman wanted to offer a presentation and was limited to 5 minutes. He said that the Board of Education's presentation better not be more than 5 minutes.

Jenn Murray of 7 Tabernacle asked that the Selectmen vote against the Board of Education resolution. She stated that this new plan has only been in existence for one month, while the previous plan was in existence for 14 months. She said that we are now having a kindergarten boom and this could be accommodated by merely redistricting the school areas. She requested that the resolution be voted down and the Board of Education comes back by next year's June deadline for state reimbursement adding that this plan will not pass referendum.

Ms. Hardy noted that the presentation on the agenda will not be limited to 5 minutes. She said that the reason for the 5 minute rule is for those speaking at a meeting, not for scheduled presentations. She added that this 5 minute rule could be extended at the pleasure of the Board.

1d1. Approval of Minutes, Special Informational Session Minutes of May 25, 2016

MOTION (3)

Mr. Seery moved to approve the minutes of the Special Informational Session as submitted.

Seconded by Mr. Salerno. Motion passed 6-0.

1d2. Approval of Minutes, Regular Meeting of June 1, 2016

MOTION (4)

Mr. Seery moved to approve the minutes of the meeting of June 1, 2016 as submitted.

Seconded by Ms. Cheeseman. Motion passed 6-0.

1e. Consent Calendar

MOTION (5)

Mr. Seery moved to approve the Consent Calendar in the amount of \$14,795.00 for the meeting of June 14, 2016.

Seconded by Mr. Salerno. Motion passed 6-0.

2a1. Discussion / Action – Flanders Fire Department – Engine Replacement Plan

Flanders Fire Chief Jim Levandoski and Fireman Bill Rix Jr. were present and reviewed their power point presentation regarding the need for the replacement proposal for Engine 1 and 2 (identified as Attachment A).

Mr. Nickerson suggested moving the Resolution from Board of Education next.

2a2. Resolution – Board of Education School Project

Mr. Nickerson noted that this resolution would not approve any plan. He said that there was an update offered at the informational session and that this is an enabling resolution. He said that if these plans make it through the Selectmen and Board of Finance, a referendum would be scheduled. He said that approval of the resolution would simply allow the process to continue.

Superintendent Newton said that this resolution has nothing to do with the approval of a plan, it merely opens the door to file with the state by June 30th and a referendum would have to be held by November 15th. He said this would solely provide an opportunity.

Ms. Hardy inquired about the state reimbursement rate.

Superintendent Newton said that if a plan is received by the State by June 30th, the reimbursement rate from the state would be 43% for renovations as new. He said that if the resolution is approved tonight, there would be potential presentations to the Board of Selectmen and Board of Finance in August and two community forums between now and October.

Mr. Seery stressed the need to get the information out to the public.

Ms. Hardy stated she would feel more comfortable if she knew what we would be losing if we move now or wait until next year. She said she will be voting on this since she does not believe that she has any conflict of interest.

MOTION (6)

Mr. Seery moved the following resolution:

RESOLUTION

WHEREAS, the East Lyme Board of Education has voted to approve a plan to renovate as new the Lillie B. Haynes School facility for a total estimated cost of \$45,060,609 and to refurbish selected components of Flanders School in an amount not to exceed \$1,500,000 (the "Projects"); and

WHEREAS, the Board of Selectmen intends to submit the Projects to the Town voters at a town meeting and referendum for approval or disapproval of the Project costs and financing thereof; and

WHEREAS, pursuant to the Charter of the Town, the Board of Selectmen is the legislative body of the Town except as otherwise provided in the Charter.

NOW, THEREFORE, BE IT:

RESOLVED, that subject to approval of the Projects, Project costs and financing thereof by the Town boards and commissions of cognizance, the Board of Selectmen declares that it will schedule and prepare a town meeting to discuss the Projects, and a referendum vote to approve or disapprove the Projects, to occur on or before November 15, 2016.

FURTHER RESOLVED, that the Board of Selectmen acknowledges that the Town Building Committee, which has been established by Ordinance, as instructed by the Board of Education, is empowered to obtain outline plans and cost estimates for school facilities, including schematic drawings for additions, alterations and major repairs to existing school facilities, including such furnishings and equipment as may be required.

FURTHER RESOLVED, that the Board of Selectmen authorizes the East Lyme Board of Education or the Superintendent of Schools to file the notice of the proposed Projects with the State of Connecticut.

FURTHER RESOLVED, that the East Lyme Board of Education is authorized to file an application for a school construction grant with the Commissioner of Education of the State of Connecticut by no later than June 30, 2016 and to accept or reject such grant for the Town, which application shall include, but not be limited to: one copy of the educational specifications for the Projects as approved by the Board of Education and one certified copy of this resolution adopted by the Board of Selectmen.

Seconded by Ms. Hardy.

Ms. Cheeseman noted that she understood the rationale and appreciated the time the Board of Education has put in. She added on the other hand, she said she is torn since there is so much feeling out there.

Mr. Nickerson noted that the Board of Education had a lot of work to do to get the information out to the public.

Mr. Salerno requested that East Lyme's need be considered in this application, not written for what the state needs.

Aye: Mr. Nickerson, Mr. Seery, Mr. Salerno, Ms. Hardy.

Nay: Ms. Cheeseman, Mr. Cunningham. Motion passed 4-2.

2a. Discussion / Flanders Fire Department – Engine Replacement Plan

Mr. Nickerson noted that the Fire Study was just starting and would evaluate the departments equipment needs. He added that he understands that Flanders has a need for two trucks and Niantic Fire Department will be coming up in a year or two.

Ms. Hardy asked if there was any value for the existing truck as far as parts, etc.

Mr. Rix replied it would not be useful for us to keep it.

Mr. Nickerson inquired why a ½ million dollar truck would twist.

Mr. Holyfield said that the twisting was due to the stress on the frame rails going round corners with the weight of the water.

Ms. Cheeseman asked about warranties.

Mr. Salerno inquired if competitive quotes were secured.

Mr. Nickerson suggested compiling the information and returning at the next Board of Selectmen meeting with answers.

Ms. Johnson noted that we would need a bonding resolution.

Mr. Nickerson said we would utilize a short term loan and then going to the bond market. He recommended considering one truck now.

Attorney O'Connell said that we cannot utilize the money until it is appropriated; a bonding resolution would be needed or a special appropriation request.

Mr. Nickerson requested that bond counsel be consulted.

2b. Appropriate and Transfer \$1309. To Flanders Fire Department for SCBA Gear

Mr. Nickerson noted that the Flanders Fire Department has applied for a Federal Grant for the purchase of new Self Contained Breathing Apparatus (SCBA). As of May 16th 2016 the Flanders Fire Department was awarded a Grant for \$195,000 to purchase 30 New SCBA's with Face pieces and Spare Cylinders. The Federal Government's share of the Grant is \$185,715 leaving our share in the amount of \$9,285. Had the Town of East Lyme purchased these items on their own the cost would have been \$256,989.60. However, since we will purchase the exact same items through the Grant Award it will only cost the Town \$9,285 a savings of \$247,704.60 to the tax payers. The grant was applied for and awarded to FFD, Inc. The Fire Company will be receiving the grant funds directly. Therefore, the town will only be required to act upon the \$9,285 share. In the adopted 2016/17 CIP, a plan to replace the FFD SCBA equipment through the acquisition program was identified. With the award of this grant, we will be in a position to remove this item from the CIP. By way of the plan, there is \$7,976 available in account 01-70-724-700 462 (PS-FFD Equipment) in the 2016/17 fiscal year. Rather than expending the funds for this purpose in the acquisition plan, the funds will be paid directly to the SCBA vendor. The remaining town share is \$1,309.

MOTION (7)

Mr. Seery moved to appropriate and transfer \$1,309 from account 01-01-120-300-500 (Contingency) to account 01-70-724-700-462 (PS-FFD Equipment) in fiscal year 2016/17 for the town share of SCBA Gear for FFD and forward to the Board of Finance for approval. This request is consistent with the CIP.

Seconded by Mr. Cunningham. Motion passed 6-0.

2c. Special Appropriation NSEP Funds – Emergency Management

Emergency Management Director Dick Morris said that on behalf of the Emergency Operations Center, I would like to request a special appropriation in the amount of \$4,895.00 to purchase a new copier for the Emergency Operations Center. The current copier, which was purchased using Nuclear Safety Emergency Program (NSEP) funds over 8 years ago, is in need of replacement. This piece of office equipment is essential for the operation of the EOC. The allocation of these funds was approved by the Deputy Commissioner William P. Shea on May 27, 2016. Once the new copier has been purchased, a reimbursement request will be submitted to DESPP. The pricing is through judicial contract which is lower than the state contract pricing.

MOTION (8)

Mr. Seery moved to approve a special appropriation in the amount of \$4,895.00 to purchase a new copier for the Emergency Operations Center to revenue account 01-04-400-401 (Nuclear Safety Emer Prep (NSEP) Grants) and budget account 01-70-725-224-003 (NSEF Copier – Fax) in fiscal year 2016/17, and forward to the Board of Finance for approval.

Seconded by Mr. Salerno. Motion passed 6-0.

2d. Appointment of Blight Officer

MOTION (9)

Mr. Seery moved to appoint the Zoning Officer for the Town of East Lyme as the Town's Blight Officer.

Seconded by Ms. Cheeseman.

Mr. Nickerson noted that he wanted it clear that they were appointing the position not a particular person.

Motion passed 6-0.

2e. Appointment of Blight Hearing Officer

MOTION (10)

Mr. Seery moved to appoint Ronald F. Stevens of 1 Cherry Street, Niantic, CT to serve as the Blight Hearing Officer for the Town of East Lyme through January 6, 2020.

Seconded by Mr. Salerno. Motion passed 6-0.

2g. Re-Appointment of Chief Building Official

MOTION (11)

Mr. Seery moved to re-appoint Joseph D. Smith of 73 Flanders Road, Niantic, CT to serve as the Chief Building Official for the Town of East Lyme through January 6, 2020.

Seconded by Mr. Salerno. Motion passed 6-0.

2h. Unaffiliated Compensation Plan

Mr. Nickerson stepped down since this item would personally affect him.

Mr. Seery reviewed the following:

The Board of Selectman sub-committee consisting of Rose Ann Hardy and Kevin Seery make the following recommendations to the Board of Selectman regarding changes to our benefits:

1. Pay increase as of July 1, 2016 of 2.5%
2. Reinstatement of Longevity pay based on years of service
3. Health Insurance Premium Share increase from 12% to 13%
4. Reduction in HSA contribution by 15% (Family instead of \$4,000 contribution will be \$3,400, Individual instead of \$2,000 will be \$1,700)
5. For any employees in the PPO program, the following :
 1. Office Visit from \$10 to \$25
 2. Specialist Visit from \$10 to \$25
 3. Outpatient Surgery from \$0 to \$200

4. Inpatient Surgery from \$100 to \$250
5. Emergency Room from \$0 to \$100
6. Urgent Care from \$0 to \$100
7. Tier 1 RX from \$5 to \$10
8. Tier 2 RX from \$10 to \$25
9. Tier 3 RX from \$20 to \$40

MOTION (12)

Ms. Hardy moved to approve the agreement for July 1, 2016 for the Unaffiliated Town Employees.

Seconded by Mr. Cunningham. Motion passed 5-0.

4. Communications

Mr. Nickerson noted the communication received today regarding the Board of Education's resolution.

5a. Ex-Officio

Mr. Seery noted that Parks and Recreation did not meet last week. He added that Youth Services presented 3 scholarships in memory of Jeffrey Bourgeois.

Ms. Hardy noted that the Commission on Aging did not have a quorum and Zoning would meet tomorrow.

Mr. Salerno had no report.

Mr. Cunningham attended the Board of Education meeting where there was a discussion about evaluating textbooks and there would be more discussion about sticking to paper books or going digital. He added that Karen Costello retired.

Ms. Cheeseman had no report.

5b. First Selectman's Report

Mr. Nickerson noted the Middle School and High School graduations occurred this week. He said that they had a great turn out for the June 6th opiate forum with several compelling speakers; one from Narcotics Anonymous and a doctor from L&M regarding pain medications, 2 mothers; one who had lost her child to addiction and another who nearly lost their child.

He said that the Oswegatchie Hills celebration was great and there was a display of all the work they have done at the Library. He added that he posted on his blog and on his TV show requesting people slow down their driving in East Lyme. The Smith Harris House hosted a historical houses open house. He noted that he went to 4 ribbon cuttings for new businesses in the last ten days. He said this was a great sign that people are investing in our community.

He commented that it did not take Costco 8 years to come to town. He said that the original plan was for a Target store, but then the economy slowed down so it was dropped. He said that Costco is due to open November of 2017.

He congratulated the East Lyme High School Baseball team and said they had a heartbreaking loss after a great season.

6. Public Discussion

Jamie Barr Shelburn from McElaney Drive asked if the school program has to be approved by the Boards of Selectmen and Finance before September 7th. She asked if there would be one official ballot for November 15th.

Mary Goetch of Hillside Drive asked if the State of CT reimburses the town for all the times the fire departments and their trucks respond to accidents on I-95?

Jenn Murray thanked Ms. Cheeseman and Mr. Cunningham for voting against the Board of Education's resolution. She said that the 43% reimbursement rate from the state is not for all the costs - \$13 million is not reimbursable since the project is too large.

Mr. Rando said the Fire Department presentation took 35 minutes and the Board of Education took 30 minutes. He asked about the co pays for the unaffiliated group. He stated that we are spending money that we don't have and that nothing is free in this country – grants are taxpayer money.

Joshua Roderick of 27 Stoneywood Drive said that the Board of Education's resolution is pushing fraud and he said that they won't be community forums they will be community listens.

7, Selectmen's Response

Mr. Nickerson said that ballots need to be done 60 days in advance of an election. He added that Board of Selectmen and Board of Finance approval and then Selectmen would set a referendum and all of this could be done by September 7th. He responded that the Unaffiliated contract is for one year and based on current contracts, this group gets the best of the best. He said that the railing is not pvc piping although it looks like pvc it is steel reinforced.

MOTION (13)

Mr. Seery moved to adjourn the June 15, 2016 meeting of the East Lyme Board of Selectmen at 9:49 p.m.

Seconded by Mr. Salerno. Motion passed 6-0.

Respectfully submitted,



FLANDERS FIRE DEPARTMENT



Engine 1 & 2 Replacement Proposal

Why ~~standard~~?

Patricia

Engine 1 & 2 Replacement Proposal

- Flanders Fire Department is proposing the replacement of both Engines B-21 & B-22. They both are Spartan Chassis built by 3D Manufacturing. (*No Longer in Business*)

B-21

1995 23,735 Miles & 3,012 hours of operation
1000 Gal Water Tank & 1500 GPM Pump



B-22

1993 41,040 Miles & 2,889 hours of operation
1500 Gal Water Tank & 1500 GPM Pump



Showing their age

- Approximately \$43,000.00 spent on repairs in the past 6 years between the two. \$28,500 alone just for B-22
- Both Body's have severe twists.
- B-21 currently has a split fuel tank. Estimated repair cost of \$10,000.
- Heavy Rust & Corrosion of both Body's
- Chronic Brake Problems on B-22
- Severe steering problems with B-22, that have questioned the safety of its operation on the road.
- Most Recently B-22's Pump Problems causing Major Safety Issues
- NFPA - States life span on Engines are 20 years
(B22 is **23 years** old & B21 is **21 years** old)

B-22 Currently OUT OF SERVICE

- B-22 placed Out of Service after experiencing water problems during fire, at 203 Flanders Rd.
- B-22 would not go into Pump Gear, members were calling for water and ultimately had to back out of the 2nd floor after fire conditions became untenable.
- After repair of almost \$1,000 the Service Technicians went to pump test B-22 which instantly FAILED. It had not been able to pull a draft to the pump, as well as shooting water out of multiple places from within the pump.
- The latest quote for that repair is **\$7,821.00**
- What goes next? How long do we keep throwing GOOD money away ?



NEW ENGLAND FIRE EQUIPMENT & APPARATUS CORPORATION
10 STILLMAN ROAD
NORTH HAVEN, CONNECTICUT 06473
TEL 203-239-5678 FAX 203-234-7398

June 7, 2016

Chief Bill Rix

Engine B22 condition

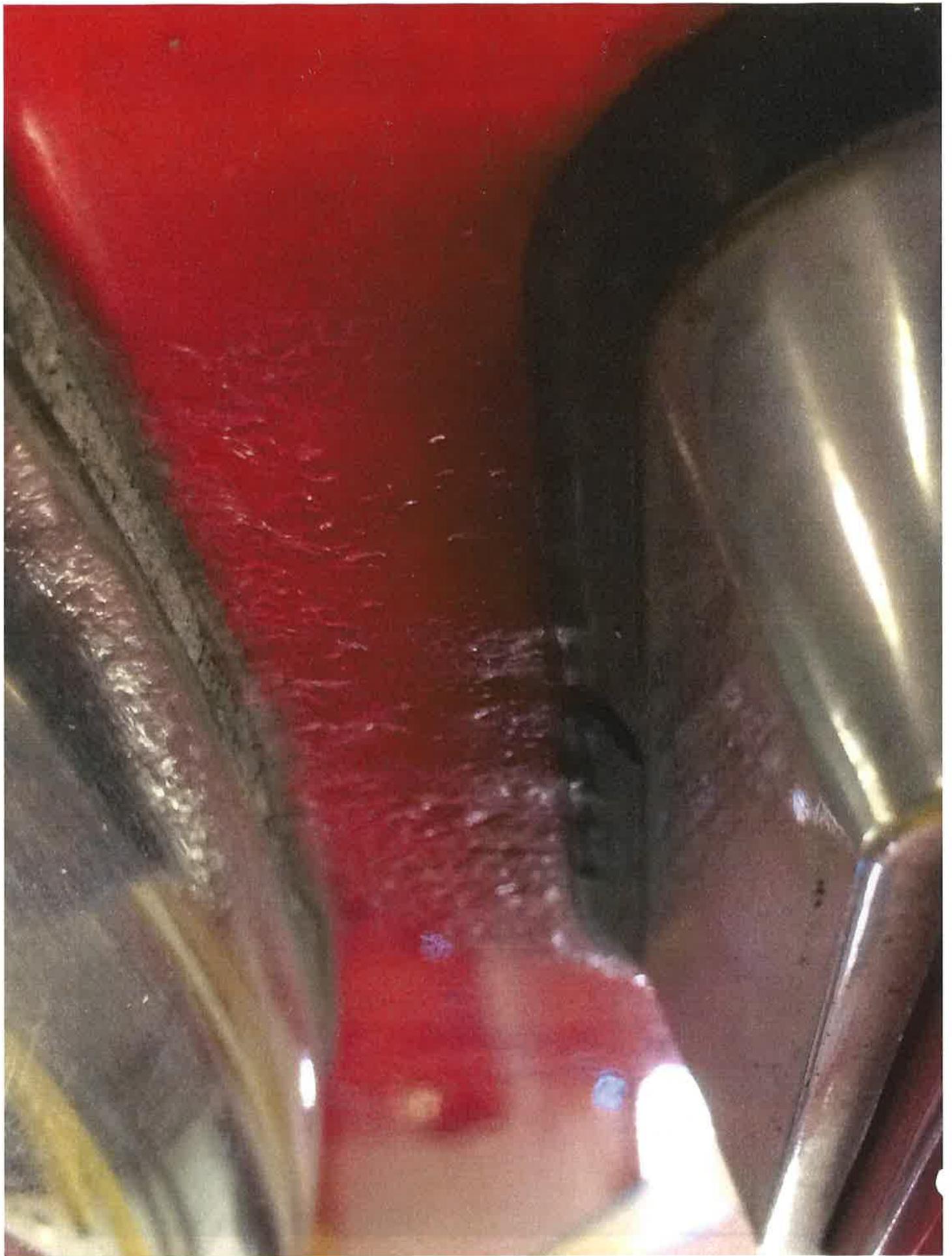
Chief,

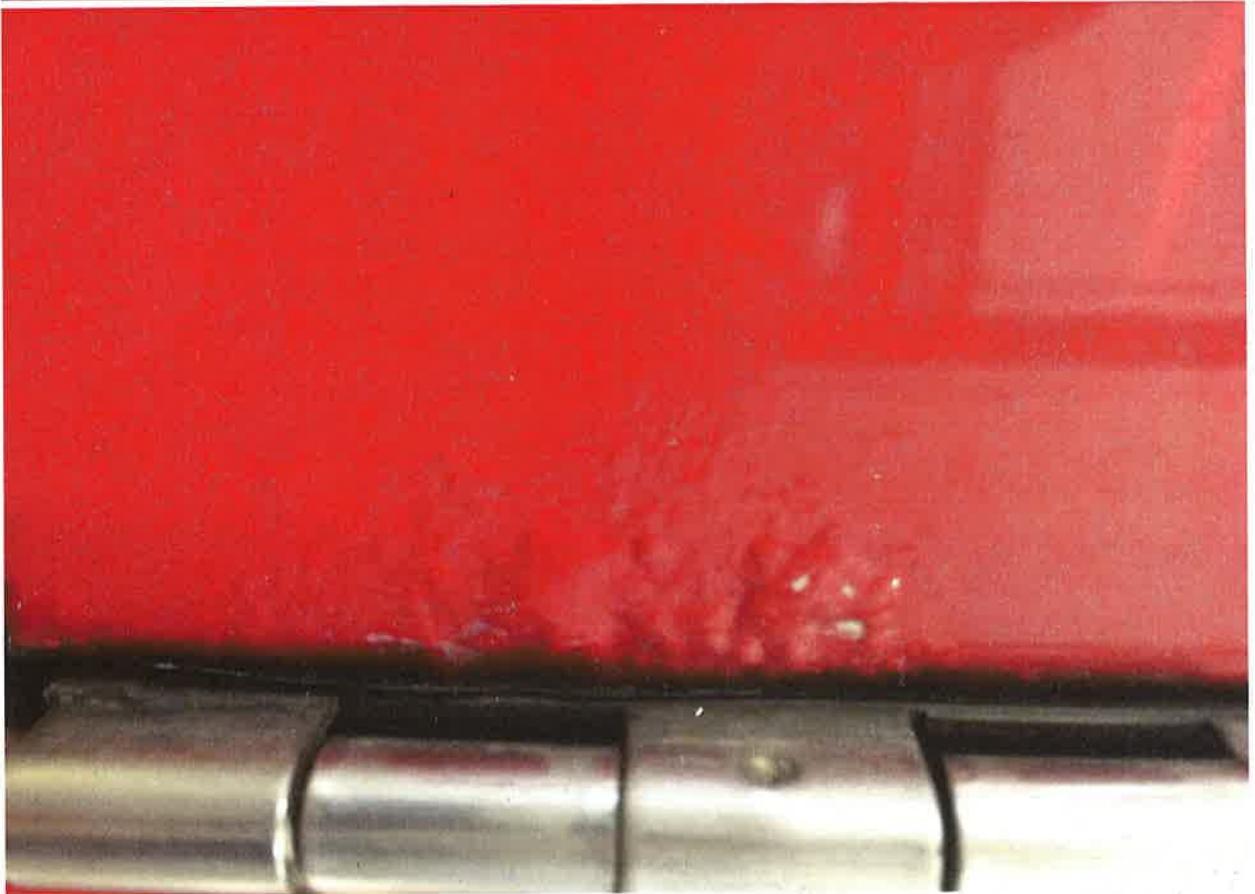
This communication is to explain the condition of Engine 2. We repaired the lock up valve issue with the pump transmission. Then we tried to pump test the truck. The truck would not pull a vacuum at all. So we tried to pump test at the pit. The truck wouldn't pull water into the pump from the lake. I sent you the quote for the pump work. The truck may require further work after we get to a point where we can test the pump. Also we were very concerned with the brakes on the truck. The stopping capability was extremely poor. Upon visual inspection we found the truck needs all new brakes, slack adjusters, spring cans, and hardware etc. If you would like I can quote this job as well. Some oil and water was found to be in the air system. This is a sign the compressor may be failing along with the air dryer system. You are looking at over \$20,000. dollars for the brakes and pump alone. Or more after the pump test. Please let us know how we can further be of assistance.

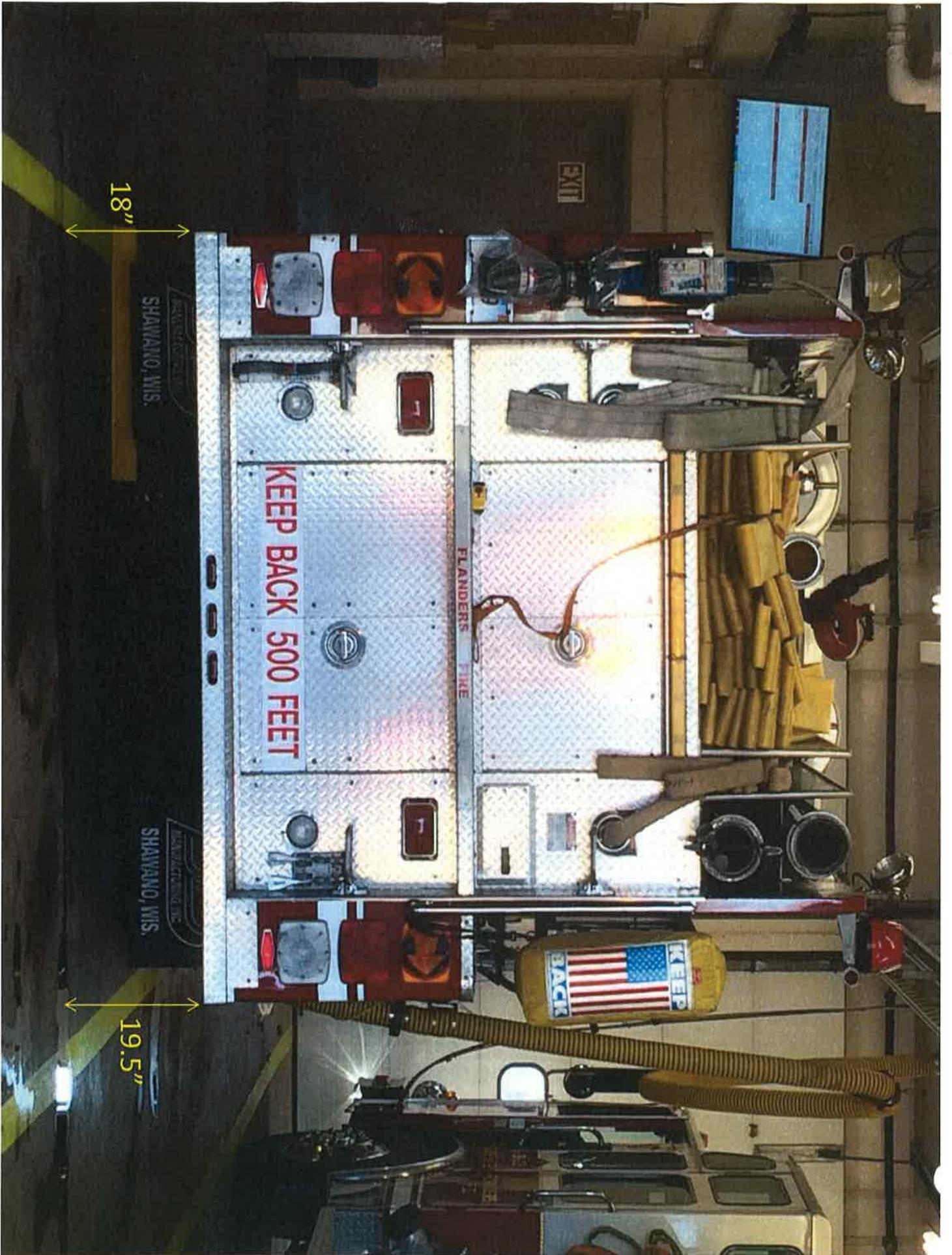
Larry Finnegan

Service Manager









18"

19.5"

SHAWANO, WIS.

SHAWANO, WIS.

FLANDERS FIRE

EXIT

KEEP BACK



23"

KEEP BACK 500 FEET

21.5"

SHAWANO, WIS.

2536

ANILDS 50

Refurbishment considered

- We believe that B-22 cannot be Refurbished do to current State DOT Rules and Regulations. Under previous law when it was built its weight and single axel were permitted. Should it be refurbished it will not meet the current DOT laws, requiring it to have a dual axel in the rear to safely handle the weight it currently has.
- As it is the tires for B-22 are expensive and wear faster because of its numerous problems.

Refurbishment not recommended

- Shipman's Fire Equipment
 - Advised against refurbishing B-22 due to it's age.
 - They no longer sell New fire apparatus.
 - However they still refurbish apparatus and still advised against it.

Refurbishment not recommended

- **New England Fire Equipment**
 - This Truck according to NFPA is NOT a candidate for refurbishment.
 - Because of it age and new NFPA Safety Laws you would need to reframe the chassis, rebuild or replace the engine.
 - Upgrade the Transmission due to the weight and the 1500 gals of water it carry's.
 - We would also have to replace entire pump, plumbing, drive shafts, relief valves, water tank etc...
 - We also suggest an all new upgraded braking system, upgrading wiring, body work, paint etc...

Refurbishment not recommended

- New England Fire Equipment
 - Everything mentioned would put you about \$300,000 to \$350,000
 - The truck will still carry a 1993 in service date and NOT comply with NFPA within one year in service after the refurbishment.
 - Refurbishing of pumping apparatus is usually considered at 12-15 years old. Cost structure at that point is about \$150,000 to \$200,000 tops. Then you can get another 10 years or so more out of it.



NEW ENGLAND FIRE EQUIPMENT & APPARATUS CORPORATION
10 STILLMAN ROAD
NORTH HAVEN, CONNECTICUT 06473
TEL 203-234-5678 FAX 203-234-7398

November 24, 2015

Flanders Fire Department
151 Boston Post Road
East Lyme, CT 06333

Re: 3D Engine Refurbishment

Chief James Levandoski:

In the above mentioned matter it is our recommendation that your department does not refurb the existing pumper in your fleet. Our reasons are follows:

1. Regardless of what is done to the vehicle, we have found the value of apparatus will not increase or it will increase by a relatively small amount.
 2. Buyers of used apparatus purchase the vehicles based on the year, mileage, make, model manufacturer, tank size, condition and component specifications. With date of manufacture being the key item when purchasing a used apparatus. When you refurb a existing apparatus you cannot change the date of the vehicle on the title, so there is no increase in value to the buyer.
 3. 3D Fire Apparatus is currently out of business. Parts required for the rebuild could be unavailable.
 4. Technical support is also unavailable for this unit.
 5. A danger with these projects is that you may find something that cannot be repaired or the cost of repairing the item is more than the total budget for entire the project. There are many items that cannot be explored or detected until the unit is disassembled.
- Should you require any further information, please feel free to contact me.

Sincerely,

James Feehan

James E. Feehan
President

Used Vehicle Search

- Unable to locate a used 1250 Gal Tank with 1500 GPM pump or anything close to our specifications on the internet.
- Most used vehicles are all of similar age to B-21 & B-22
- Refurbished units claim the age of the refurbishment not the actual age of the Motor and its Pump
- Fortunately we purchased the Tower when we did so now, if we purchase 2 Engines at once at a cost savings and had them built a year apart it would help with replacement in the future. For example

(Tower in 2040, Engine 2 in 2035, and Engine 1 in 2036.)



Insurance Services Office

What is ISO?

- ISO is an independent company that serves insurance companies, communities, fire departments, insurance regulators, and others by providing information about risk.
- ISO's Program evaluates communities according to a uniform set of criteria, incorporating nationally recognized standards developed by the National Fire Protection Association and Water Works Association.
- From this information ISO sets the insurance rates for your community.
- We are currently waiting for a answer on finding out how much our Rating will drop by losing an Engine.
- Our Current Rating is a **4** out of **9**, with **1** being the best.

A few examples of buildings that require certain GPM per sq ft

- Flanders Plaza
- Latimer Brook Commons
- Flanders Professional Building
- Four hotels
- Stop and Shop
- Industrial Park buildings
- Midway Mall
- Four schools
- Main Street buildings
- Community Center
- Ahepa, three, three story buildings
- Bride Brook Rehab
- Gateway Commons Project, currently ten buildings over three stories with more slated for construction
- Costco (Coming soon)

A few examples of areas with bigger buildings and or No Hydrants

- I-95
- Darrows Ridge
- Grassy Hill Road
- Larchwood Ln
- King James Dr
- Alexander Dr
- Harvest Glenn
- Dean Rd
- Aberdeen Court

Reason for Tank Sizes

- Currently B-21 has 1000gal tank & B-22 has a 1500gal tank.
- We are looking for a 1250gal Tank because that is the biggest you can get on a single axel.
- Niantic carries 750gal but they don't have the non hydrant areas that we have.
- We have approx 16sq miles of non hydrant areas, roughly 20 miles of actual roads without hydrants.
- With purchasing two (2) 1250gal tanks we would not be giving up any water capacity from what we carry now.

Benefit of purchasing Two Identical Engines

- Purchasing 2 Engines at once will create a cost savings as opposed to buying at separate times.
- There will be no engineering costs to build an identical engine.
- You can build them a year apart and help with the replacement of apparatus in the future so they don't all come due at the same time.
- Having 2 identical Engines will help save with training time and wear and tear on apparatus.
- Maintenance issues should not be a problem with hopefully having same manufacturer for all apparatus.
- Currently Flanders B25 and Niantic's B12,B13,B15 are all manufactured by Smeal.
- New England Fire Equipment is the local Smeal Dealer as well as the Towns vendor for fire apparatus repair and maintenance.

Development of the New Engines

A Committee was formed to assess needs and develop specifications off of those needs.

As far as the Tower Ladder were we received a Demo with all the bells and Whistles that we didn't originally ask for, but received anyway at a greatly reduced rate. Had we taken delivery for a truck with less options to our specific specs it would have cost the same.

When we designed the new Engines we kept cost in mind at all times and basically specked out the bare bones of what we need to operate, and operate safely and still continue to provide the same level of service we do now.

Original Long Range CIP

218

FLANDERS FIRE DEPARTMENT

1989 E-One Tower Truck B-25 (24 yrs)
 1993 3D 1500 Gallon Tanker/Pumper
 1995 3D 1000 Gallon Pumper
 Turn-out Gear 4-full sets @ \$2,700 each

| 2015/16 PLAN | 2016/17 PLAN | 2017/18 PLAN | 2018/19 PLAN | 2019/20 PLAN | TOTAL REQUEST |
|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| \$1,300,000 | \$700,000 | | | | \$1,300,000 |
| \$10,800 | \$675,000 | | | | \$700,000 |
| \$1,310,800 | \$1,375,000 | \$0 | \$0 | \$0 | \$675,000 |
| | | | | | \$10,800 |
| | | | | | \$2,685,800 |

The Towns Long Range CIP had both of our Engines slated to be replaced in this 16-17 budget.

However the Amounts earmarked for both Engines were a lot higher then we would be asking for. **\$700,000** for B-22 and **\$675,000** for B-21 totaling **\$1,375,000**.

We would be looking for roughly **\$480,000** each totaling around **\$960,000**. That's **\$415,000** less then originally projected.

Current Long Range CIP

218 FLANDERS FIRE DEPARTMENT

1993 3D 1500 Gallon Tanker/Pumper
 1995 3D 1000 Gallon Pumper
 Thermal Imaging Camera
 Scott Air Paks (Acquisition)
 Turn-out Gear 4-full sets @ \$2,700 each

| | 2016/17 PLAN | 2017/18 PLAN | 2018/19 PLAN | 2019/20 PLAN | 2020/21 PLAN | TOTAL REQUEST |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Check Price | \$7,000 | \$500,000 | | | | \$500,000 |
| Check Price | | \$500,000 | | | | \$7,000 |
| 1/3 | 7,976 | 15,694 | 20,513 | 27,546 | 35,127 | 106,856 |
| Check Price | \$10,800 | \$10,800 | \$10,800 | \$10,800 | \$10,800 | \$54,000 |
| | \$25,776 | \$1,026,494 | \$31,313 | \$38,346 | \$45,927 | \$1,167,856 |

The Current Towns Long Range CIP now has both of our Engines slated to be replaced in the 17-18 budget, instead of the current 16-17 budget.

Now the current amounts for both Engines are a lot closer to reason for todays pricing. **\$500,000** each totaling **\$1,000,000** as opposed to **\$700,000** and **\$675,000** totaling **\$1,375,000**.

We would be looking for roughly **\$480,000** each totaling around **\$960,000**.

The current Demo is **\$469,847**. Then we are budgeting roughly \$10,000 for Radios, chargers, recorder and Knox Box installation.

If we commit to Purchase the current Demo and build another a year later both New Engines will be **\$469,847** each. If we do not, there will be a 5% to 7% cost increase on the next purchase making it roughly **\$502,736**. Before electronics installation.

Last Year **\$1,300,000** was earmarked for the new Ladder and we only spent **\$1,142,152** with a savings of **\$157,848**.

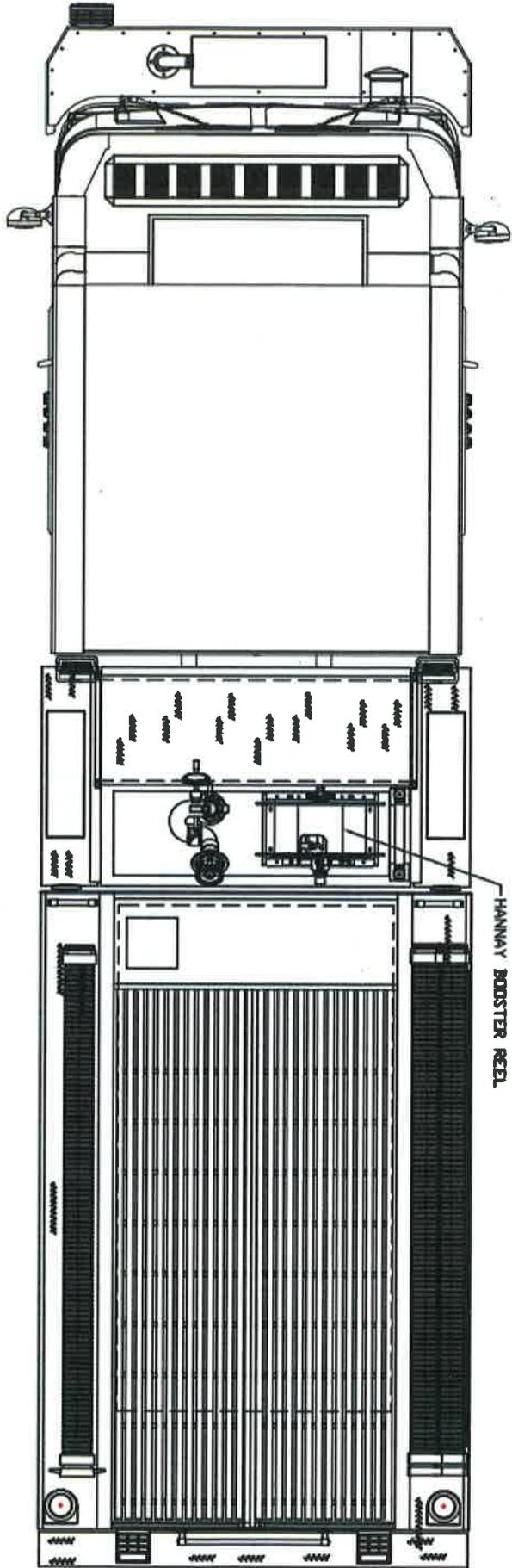
Current Smeal DEMO

\$4572

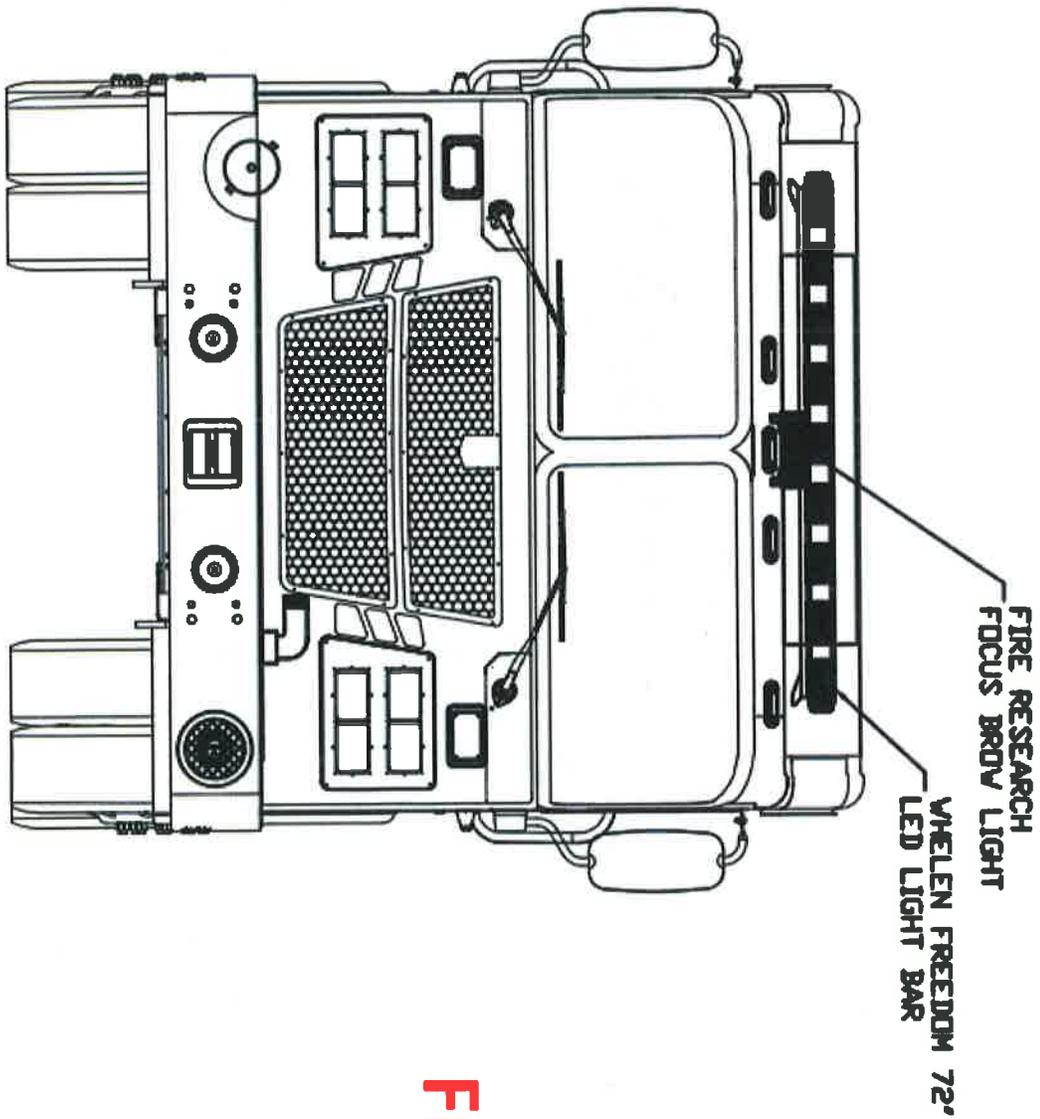
New England Fire Equipment is currently building a DEMO Engine to our Committees specifications.

While they know that this is a risk to them should we not purchase it. It would be a mistake on our part not to take advantage of this cost savings opportunity.

We would be receiving the exact piece of apparatus we designed at a great discount as well as receive it buy mid September of 2016.



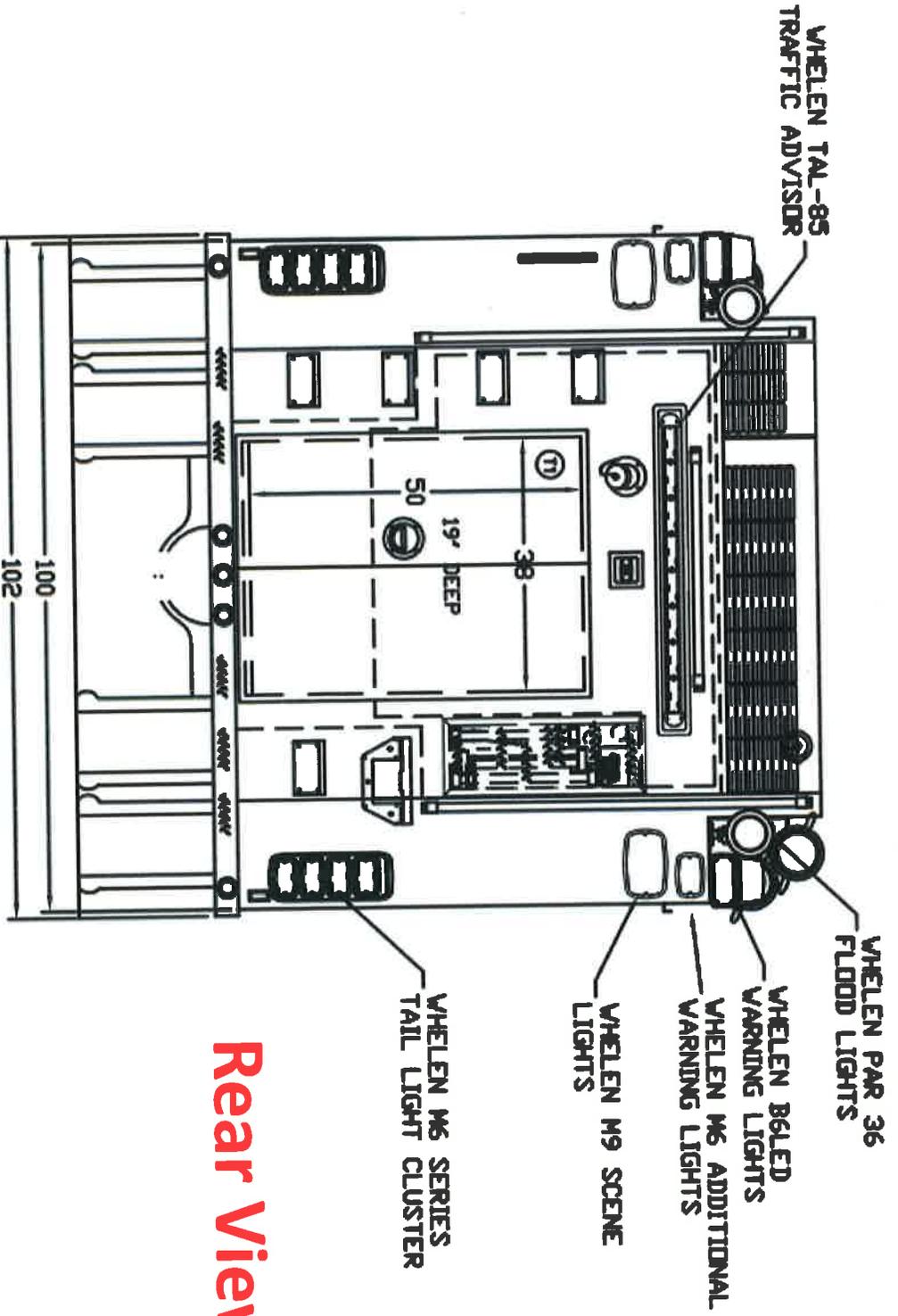
Top View



FIRE RESEARCH
FOCUS BRDV LIGHT

VHELEN FREEDOM 72'
LED LIGHT BAR

Front View



Rear View