

EAST LYME PENSION COMMITTEE
MEETING OF October 22, 2015
MINUTES

PRESENT: M. Nickerson, A. Johnson, D. Connolly, R. Fecteau, J. LaFond by phone
ABSENT: N. Paciotti, P. McDonough, B. Hogan, M. Whalen
ALSO PRESENT: J. McAraw, R. Macomb; Representatives Northstar Wealth Partners

Mr. Nickerson called the meeting to order at 3:00 pm.

Motion by J LaFond, second by R Fecteau to approve July 16, 2015 minutes. Passed.
(Abstain by: D Connolly)

Ms. Romaine Macomb of Northstar Wealth Partners (NWP) noted that due to changes in Federal Regulations, Financial Advisors can no longer produce manual reports. NWP will continue to produce internally to monitor our portfolio. They will transition the preparation of the portfolio monthly balance report to Town of East Lyme staff so the committee can continue to receive the information.

Mr. J. McAraw of NWP noted the markets have been in correction mode since July and at the end of September the turnaround is approximately 4%. In December 2014 our portfolio balance was \$16.3M, at the end of September 2015 it was \$16.5M and two days ago \$17.1M. The results have been better than expected with a few exceptions. There are two items affecting earnings; (1) US Companies being global and (2) the energy market. The market is experiencing the first correction since 2011. In 2015 China and global growth is slowing. Dividend paying companies prior to 1980's were producing one half of the stock market return. Companies stopped increasing dividends, thus having more cash. Shareholders want some cash returned to them, therefore, now dividends are increasing. There is also a lot of focus on the Federal Reserve, the problem being lack of confidence.

Plan Financial Advisors made a recommendation to make portfolio changes as follows:
Motion by D Connolly second by J LaFond – Motion Passed.

| <u>From:</u> | <u>To:</u> | <u>Amount:</u> |
|---------------------------------|--|----------------|
| Ivy Asset Strategy Inv Opt (ZY) | Nuveen Santa Barbara Div Growth (ZOR) | \$ 612,038 |
| Temple Global Bond Inv A (Y2) | MFS Research Bond –R3Total Return Bond | \$1,265,785 |

Motion by J LaFond, second by D. Connolly for approval of invoice \$500. Passed.
Renee Fecteau reported no new pensions at this time.

Meeting adjourned at 3:30 PM

Respectfully submitted,
For the Committee:

Anna M. Johnson

Recorded Oct 28 20 15
AM
11:28 PM Lesley A. Blaw
East Lyme Town Clerk